

Chicago Art Source provides art and custom framing for private and commercial spaces. We are currently seeking an Architecture and Design Representative to call on prospects throughout the Chicagoland area and beyond.

We have tremendous resources and facilities to offer unparalleled customer service. As a Corporate Art Consultant for Chicago Art Source you'll enjoy the benefits of knowing that framing and installation is handled in-house – everyone works collaboratively to make sure your client has every reason to work with us again.

Applicants must have a thorough understanding of the commercial design industry.

Outside Sales Consultants:

- Call on existing contacts within Architecture and Design firms in addition to self generating leads; gain new clients through calling, networking, and mailing collateral materials.
- Maintain contact management software
- Meet with prospective clients to present a wide range of art and capabilities for installation that will help architects and designers meet the needs of their clients
- Work in conjunction with our experienced staff in any necessary procurement
- Maintain client relationship to ensure repeat business

Compensation:

- Competitive salary with base & commission
- Health insurance with dental
- Life insurance
- 401K
- Paid vacation

Minimum Requirements:

- Candidates must have a minimum of three years sales experience with established relationships and a proven track record of closing new business, time management and organizational skills
- Strong customer service skills, including the ability to remain flexible in high pressure or continually changing situations
- Proficiency using of MS Office
- B.A. in Interior Design or Art related field preferred

Other job duties and responsibilities will be requested to be performed as needed to meet the ongoing needs of the organization.

EOE